

Homer Hockey Association
Board of Directors Meeting
Wednesday, October 5th, 2011

Members Present: Ted, Steve D., Karyn, Steve F., Kim, Karen, Nyla, Kevin, Tim, Tracey (6:11pm)

Absent: Heidi

Public: Brad Needham, Rink Manager; Ingrid Harrauld, Cinda Martin, Liz Villarreal, Travis Larson, Rick Pitta and Steve Nevak

August 31, 2011 Minutes: Motion by Steve F.; Second by Steve D. All approve, motion passes.

Guests:

Travis, Rick, approached the board about international travel; they need board approval to travel to Canada. They will need things like suspensions in those games to be upheld by the association. Need a form filled out with the President of the Board's signature saying they can play in Canada.

They also wanted to address the board about the Squirt and Pee Wee teams. There are more kids than can be on a roster for one team and not enough for two teams. Asking if the board to form a Pee Wee D team. Kim informed that there were 23 squirts and 19 pee wee. There are new skaters at both levels. Have had some family's state that they don't want to travel and would like to only play home games. It was stated that Mark Wisner could be a possible coach. Also, there are 18 mites and 29 Microbells. It was suggested that the mite teams just be called mites except on the official roster, instead of mite C or mite D. That way no child or parent is upset that they did not make either team.

They also wanted to ask that the board come up with some protocol for kids that will miss a lot of the season and then come in at the end and play for tournaments. To put the playing expectations in the boards hands and not the coaches. It was cautioned not to make it too strict because a lot of it is natural circumstances, with families leaving etc, but to have a basic policy. Also checked if the rules on kids moving up an age level information was in the handbook, it was.

Rink Report:

Brad has been emailing the managers log. Big reports are that the roof leaks, where the rink roof and the front roof meet. The front rood is not under the other roof. There is a beg crack and water is leaking down. It would be a big repair, it just wasn't built right. The gutters drain towards the building, the end wall flashing and gutters need to be redone, but that is not going to stop the leak. It is estimated around \$5,000 or more to fix the roof, because it is the entire length of the building across the front. It was asked if the leak was causing other problems. There is bad leaking in locker room number three, in the office, skate sharpening room, and zam room. Slaybaugh fixed it three times already but just caulked it.

There was the sewage block during the YWAM camp, ProFlow came out to deal with that and recommended that we move to hand driers and get rid of the brown paper towels. Those are about \$300 a model. We have never had that problem until the drain was put on the other side. Someone from the KBA side will call Jack Cushing.

Brad has no mechanisms for paying for things, what about bank visa gift cards or something else because right now Tim and Heidi are paying for it and getting reimbursed. It would be nice to have a budget for the rink for the things that come up every year. Cinda presented the idea of opening a checking account for maintenance than getting a debit card for that a account, or a credit card if qualified.

Want to make a motion to get a \$3,000 credit card with only Brad and Karen as signers. Discussion: can we change names on the card? Yes, all we need is a letter and financials and a form to change card holders. But we have to qualify for the card first. Motion to apply for the credit card; Tim, second by Karyn, none opposed, motion passes.

Brad also needs prices for school groups. Questioned if \$100 per school group, including skate rentals, was too cheap. We should start at our hourly ice fee and give discounts if needed. Its at least \$80/hr for electric and then Brad's time; \$5/kid with skates included, free skate rental would be discount for school groups. Have \$5 per kid with skate rental included with a minimum of \$100 for schools. There is also the Independent Learning Center, they would come in as a group, on a non-peek ice time, maybe before lunch. Possibly offer them \$4 per person with skate rental? We could point them in the direction of USA Hockey, they have programs to help. Maybe they could come in during an open skate time, then the price could be \$5 per person with skate rentals and no minimum price. There is also the Flex group, they come in Fridays for a few hours and do some volunteer work around the rink one week, then the next week they come in and skate. Brought up peek-time, versus off-peek ice time; off-peek could be cheaper. Also birthday party prices; during peek hours it would be \$235 per hour including skates, off-peek hours it could be \$5 per person, skates included with a \$100 minimum. Peek hours to include weekends and holidays. Brought up that there should be a locker room rental fee or birthday party cleaning deposit, they could then have their own locker room for \$50. Peek hour birthday party would include that \$50 fee, but they could sign something that says they will be charged if extra clean up is needed. It was also suggested that there should just be a straight fee for off-peek hours and leave schools and special groups at the per person cost. Motion: Ice is \$235 per hour; schools, ILC with no minimum and Flex are special groups; birthday parties are \$235, if they come during an open skate \$50 cleaning/locker room fee. Non opposed.

Financial Report:

Profit and Loss Previous Year comparison; Income: gaming is down substantially, we knew this was going to be the case. Registration is down \$4,647 from last year, but we did the early spring registration. That was about 50 people. We are missing some of the Russian players. We have enough mites this year that locking their price in at \$80 was good. Total income is down \$18,000 over all from last year. Expenses: Salaries down \$5,000, contract labor down \$2,500, utilities down \$9,665 and repairs and maintenance down \$3,374. Total expenses down \$17,513 over all from last year. Budget 2011-2012 vs. Actual through 9.30.11: Banners up \$1,200 and dashers up \$4,000-a big thank you to Cinda Martin for rallying and making this happen. Adjusted budget to reflect decrease in gaming to \$10,000 and an increase in raffles to \$20,000 income and expenses tracking accordingly. Account #8200 professional fees over budget due to \$4,500 energy audit Wisdom & Associates but we will be reimbursed for that. This fiscal year to day (May 1 through Sept 30) we are not yet operating in the black. Have a loss of \$-6,592. This should swing into the positive in October with ice rental. Balance Sheet Previous Year comparison at 9.30.11: \$30,137 in all bank accounts, down \$2,400 from last year. Accounts receivable at \$17,965, up \$3,537 from last year. Income from dasher and banner advertisers billings are being received. Outstanding ice bills are being collected. Other Notes: October ice bills have been printed and handed out to all teams. The total billed for October is \$20,742. Last year we billed teams \$20,706 in October so we are right on track.

Guest: Liz

Wants to know who to contact about updating the web page. Derotha will be working with Ron Downing to get information on the web, can use pdf format. It will be a HHA news bulletin updates page. Could also do an external page that is linked to our webpage like the Divas have, in that case talk to Heidi.

Asked about the lights outside. They are on a timer 8:30-11:30pm. Gear locker looks great! First Night Friday, the first Friday's of the month, through January, for broomball will have a sponsor, so come play for free. Halloween fundraiser at Alices.

Registrar Report: Kim

20 men, 38 women, 9 bantam, 18 mite, 29 microbell, 19 pee wee and 23 squirt players.

Rink Advisory Report: Tim

Thanks to Rick Pitta for helping with the whole process, Brad for raking the sand out before ice was put in, we could have more people involved in that to rake out the high spots so it is more even. Greg and Colter Demurs, Domenic for helping with the white paint. Gaff Adams for helping flood a number of times at night. Travis, Colter, Gaff, Tim for helping put lines on. We can put anything under the ice, just have to know before we put lines on. Travis and Kevin for helping to Zambonie after. It was about 120 hours of work total. The metal beams that didn't look very good have been ground and Kevin came in on his own time with carpenters and put up the wood around them. We could use that as more advertising space. Kevin fixed the doors out front. We have hired a cleaning crew from My Alaska Super Cleaning to work 10 hours per week at \$12 per hour. Comes in everyday except Monday and Wednesday, between 10-12, can come in earlier on Saturday. There is a \$300 per week budget for Rink Attendant and Cleaning. Tracy, Brad and Tim are looking for the Attendant and will report back. Person is to work Monday's and four other hours.

President Report:

MIHS Camp: Cancelled would like to try late April.

Mite Gear: Some needs to be exchanged in Anchorage for bigger sizes.

HEA rate hike; right now we get charged for rink usage (rate 4) peak rate is going up but energy charge is going down. We need to control the peak, maybe not turn things on at the same time. Need to add some more names to HEA account and if we have bills available than Emily can do a rate projection for the coming year.

Daulton Warren is new gear coordinator.

Vicki Lowe is sponsoring a Focus on Learning (FOL) group to encourage High School girls to play hockey. She is asking for free ice on Fridays 10/14, 11/4, and 11/11-it is a school group so \$5 per person during stick time.

Derotha Ferraro is willing to do an "updates" page for our website. At the end of the meeting we need to have 5 Highlights or actions taken to email to her.

New Business:

Representatives from the girls team approached Karen about their low numbers, wondering if there was anything the Board can do to help them financially. The possibility of if we don't do something we could lose them as a team, maybe they can share ice, email ideas to Karen.

Financial Review Meeting: October 26th at 6pm at the rink. Put it out to the membership.

Next BOD Meeting: November 2nd at 6pm at the rink.

Guest: Ingrid

HHA membership required for adult skating, Tracy is going to be the collector for this. Co-Ed league requires HHA membership.

Motion to adjourn Steve F.; second by Tracey. Next scheduled meeting Wednesday, November 2nd, 2011